

We specialise in Income Protection because we believe it is the most important cover to have in place. Your income provides for your lifestyle and our cover will help you to protect that income. Life is full of unexpected events that can have a serious impact on your income, including accident, illness, and retrenchment.

What would happen to your income if you were retrenched and had to look for another job? How would you pay rent or your child's school fees without a steady income? At FMI, we understand that retrenchment is a reality, so we have designed an optional Retrenchment benefit to cover this risk.

FMI's Retrenchment benefit

Our Retrenchment benefit pays out an income for up to 6 months if you have been formally retrenched from full-time, salaried employment. This can provide you with an income while you look for new employment.

How does it work?

Cover for this benefit is linked to the Temporary Income Protector (TIP) benefit on your BPE policy. It is equal to 75% of your TIP cover or R30 000, whichever is the lesser.

Monthly pay-outs will begin after a waiting period of 30 days (from your retrenchment date). It is important to remember that your retrenchment claim will be not considered if the retrenchment is announced within the first six months of the cover being taken.

This benefit has a 6 month benefit term for a single retrenchment and you will be covered for a maximum of two retrenchments per policy. We will pay out for a retrenchment until the first of the following:

- · The end of the benefit term
- · The day you are employed
- · The day you stop seeking employment
- Your death
- The policy anniversary following your 65th birthday. If you have chosen a cease age on your BPE policy of 55 or 60, cover will cease on the policy anniversary following your 55th or 60th birthday respectively.

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What Is Not Covered?

The following are not covered by FMI's Retrenchment benefit:

- · Retirement of any kind
- Resignation
- Voluntary retrenchment
- · Dismissal due to misconduct or fraud
- · End of a fixed term job
- · Loss of a job due to strikes, participation in a criminal act, or nationalisation
- · Any retrenchment that you were aware of before your cover started
- · Inability to work due to a disability
- If a Temporary Income Protector claim is in progress (even if it is still in the waiting period)

Am I eligible for this cover?

Not everyone can be covered by the Retrenchment benefit. In order to qualify, the following criteria need to be met:

- You must have been in full-time, uninterrupted employment for 24 months before the start of the cover.
- You must have been in full-time employment with your current employer for 12 months before the start of the cover.

You are not eligible for this cover if you are:

- · Self-employed
- The director of a company / partner in a business / member of a CC
- · Employed in a family business
- · A professional sportsperson
- · A part-time, casual, temporary, seasonal, or contract worker
- · A commission earner
- Working in the mining, construction, and/or fishing industries

A complete income protection solution

BPE has been designed with the working professional in mind and its core benefits focus on cover in the case of temporary and permanent disability. BPE responds to these core needs by offering different cover options and waiting periods, and multiple claims criteria so that you receive the highest possible pay-out.

Optional benefits, such as the Retrenchment benefit, have been added to enhance BPE's core benefits, taking into account changing needs, family responsibility, causes of claim, and each applicant's unique risk profile. While our main aim is to protect the working individual's ability to earn an income, we understand there are risks to that income besides disability. One significant risk is retrenchment.

Speak to your Financial Adviser about our optional benefits today and make sure you can concentrate on what is important in a time of need.

BPE has been designed with the working professional in mind

Our main aim is to protect the working individual's ability to earn an income

At FMI our philosophy is simple. We pay claims.

For more information please contact our FMI Financial Advisers Distribution Team on 0860 10 52 08, sales@fmi.co.za or www.fmi.co.za

